

# HID Implementation Partner Service



**HID Partner Services**, enables HID Global Partners to integrate, deploy and support HID Global technology, as well as to deliver value-add professional services associated with Genuine HID® products and solutions. HID Partner Services are designed to help partners meet their customer's security, interoperability, and regulatory requirements.

### Key Pre-requisites for Implementation Partner Service Certification:

- Train and certify at least 2 HID Advantage Partner™ program representatives on an HID product. 90% or higher score on the exam is required.
- Successfully deliver one or more projects that include an HID Global product or solution together with HID Professional Services.

### INTERESTED IN BEING ACCREDITED TO PROVIDE HID PROFESSIONAL SERVICES?

- **Expanded Value-Add Services** - The Implementation Partner Service provides accreditation training, HID Professional Services training (including Professional Services tools and documentation templates), and ongoing assistance to aid you with your engagements involving HID solutions, allowing you to grow and expand your business segments and enhance business opportunities.
- **Dedicated Professional Services Support** - Receive ongoing collaboration and assistance from an assigned dedicated point-of-contact who tracks deployment and implementation issues. The dedicated point-of-contact routes all issues to appropriate subject matter experts who are then assigned to resolve these issues and provide Professional Services guidance.
- **Promotional Assistance** - Once accredited, you will be listed as an HID Accredited Implementation Partner on the HID Global website and be referred to as a regional partner for professional service needs. You can also benefit from additional promotional efforts, such as joint case studies and promotional material.

The Implementation Partner Service is a service for select HID Advantage™ Partners who want to offer professional services for the implementation, operation and ongoing management of HID Global solutions and products. The service provides training, tools and ongoing assistance to aid partners with their professional services engagements. Built to reward performance and maximize profitability.



**MEMBERSHIP LEVELS AND BENEFITS**

<b>Implementation Partner Service</b>	<b>Registered</b>	<b>Certified</b>
<b>Up to Two (2) Seats for Scheduled HID Certification Training</b>		✓
<b>Professional Services (PS) Methodology Workshop</b>		✓
<b>Access to PS Documentation Templates and PS Tools Registry</b>		✓
<b>Direct Point-of-Contact</b>		✓
<b>Included PS Support</b>	5 Days	
<b>PS Packages Discount</b>	10%	20%
<b>Partner Listing on the HID Global Website</b>		✓
<b>Joint Case-Study or White Paper Published on HID Global Website (if applicable)</b>		✓
<b>Joint Press Release of Published Case-Study (if applicable) and Recognition of Accreditation in the Region</b>		✓
<b>Fees/Value</b>		12000



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