



INTERESTED IN INTEGRATING HID TECHNOLOGY INTO YOUR SOLUTION?

- **Access to Best-in-Class Technology** – As a Technology Partner, you have exclusive access to our rich technology ecosystem of Identity and Access Management product suites to integrate with your solution offerings, as well as access to the expertise and support needed when integrating with HID technology.
- **Dedicated Resources** – HID Technology Partners are assigned a dedicated point-of-contact to facilitate the delivery of custom integration, ensuring that the integration is effective and well-documented. You will have access to our global team of security consultants and subject matter experts to provide ongoing support during the integration phase. The support framework includes issues-tracking and reporting to make sure the technical integration is achieved in the most efficient and effective way.
- **Promotional Assistance** – As an HID Technology partner, you will have the support you need to create greater visibility for your offerings in the marketplace, including taking advantage of HID Global's expansive promotional materials, such as customized datasheets and case studies, and other materials.

HID Partner Services, enables HID Global Partners to integrate, deploy and support HID Global technology as well as to deliver value-add professional services associated with Genuine HID® products and solutions. HID Partner Services are designed to help partners meet their customer's security, interoperability, and regulatory requirements.

Technology Integration starter pack examples:

- HID Mobile Access® Starter Pack
- PACS/LACS Integration Pack
- Common Access Card-like Smart Cards
- ActivID® CMS issued (PIV/PIV-I) Smart Cards
- PIV Audit Smart Cards
- ActivID ActivClient® Software Integration Pack
- ActivID CMS

HID Technology Partner Service is designed to help HID Global Partners who want to integrate HID Global technology into their solution offerings. The engagement starts with an evaluation of your integration requirements and then provides ongoing assistance to support and validate your integration efforts. The level of support available ranges from software and hardware provisioning to delivering customized consulting and testing services. Built to reward performance and maximize profitability, this partnership offers different membership levels and a variety of benefits.



MEMBERSHIP LEVELS AND BENEFITS

Technology Partner Service	Access	Standard	Mobile Access	Customized
Requirement Analysis and Feasibility Workshop	✓	✓	✓	✓
Technology Starter Pack Discount	10%	Included	Included	Included (customized)
Technology Integration Consultation/Support	2 days	5 days	5 days	10 days
Professional Services Discount	10%	20%	20%	20%
Direct Point-of-Contact	✓	✓	✓	✓
Partner Listing on the HID Global Website	✓	✓	✓	✓
Access to Partner Portal		✓	✓	✓
Product Roadmap Updates		✓	✓	✓
Joint Case-Study and/or Integration Documentation Published on HID Global Website		✓		✓
Joint Press Release of Published Case-Study				✓
Customized HID Global Datasheet				✓
Spotlight Briefing				✓
Fees/Value	5000	11000	7500	16000

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